



2026 TRUSTED PARTNER PROGRAM FOR COMMERCIAL CONTRACTORS

2026 TRUSTED PARTNER LIST

<i>Beam Electric</i>	Sauk Centre	(320) 761-1042	beam-electric.com
<i>Engle Electric</i>	Sauk Centre	(320) 333-0558	
<i>Millwood Electric</i>	Melrose	(320) 836-2336	
<i>Precise Refrigeration, Heating & AC</i>	St. Joseph	(320) 363-7401	precisemn.com
<i>Reuter Country Electric</i>	Freeport	(320) 837-5462	
<i>Air Max</i>	Rockville	(320) 345-0112	airmaxstcloud.com
<i>Oak Electric</i>	Melrose	(320) 250-3368	

Stearns Electric Association's Trusted Partner Program tracks commercial, industrial and agricultural referrals. All contractors who provide qualifying referrals to the Energy Services department at Stearns Electric can earn points and ultimately a spot on our Trusted Partner List. Please contact our Energy Services department at energywise@stearnselectric.org or (800) 962-0655 to learn more.

HELP YOUR CUSTOMERS GET EVERY REBATE DOLLAR AVAILABLE WITHOUT HAVING TO DO ALL THE PAPERWORK!

As contractors, you are already doing the work. Let us help you make the customer experience even better! When you submit a referral, we will follow-up directly with your customer (our member business) to help guide them through the rebate process and get their rebate check.

You help them receive their full rebate with minimal additional work. Stearns Electric benefits by counting qualifying energy-savings upgrades toward mandated energy-saving requirements. It's a win-win!

HOW DOES IT WORK?

1. SUBMIT REFERRALS AND EARN POINTS!

Easily submit referrals via Stearns Electric's online form, available at stearnselectric.org/contractors.

If you're assisting a commercial, industrial or agricultural business with energy-saving equipment or another project that might qualify for a rebate from Stearns Electric, submit your referral! Stearns Electric will connect with that member-business to help calculate their rebate, calculate their projected energy savings and assist with rebate paperwork.

Please note: Contractors MUST confirm that the referral is for a Stearns Electric Association member-business prior to filling out the referral.

2. SUBMIT REQUIRED PRODUCT INFORMATION AND EARN EVEN MORE POINTS!

In order for our commercial, industrial and agricultural members to receive their full rebate, we need some important information from them: equipment quantity, description and pricing, manufacturer and model numbers, final invoices, proof of payment, etc. You can help your customers by submitting any or all of this information directly to Stearns Electric. Earn additional points when you assist your customers.

TRUSTED PARTNER INCENTIVES

REFERRAL POINTS

Contractors can earn points multiple different ways. Earning 50 points in 2026 will secure your spot on our 2027 Trusted Partner list. Qualify for additional rewards by earning 115 points or more.

POINTS	
Submit an Online Tip <i>excludes tips for generators and irrigation systems (VFDs DO qualify)</i>	20 points
Submit Supporting Materials for your Customer	10 points
Successful Rebate Application Approved from Referral	10 points
Successful Interruptible (generator) Program Enrollment	75 points
Sign up for the Stearns Electric Email List	5 points per email <i>(limit 25 points per year)</i>
Attend Annual Contractor Meeting	30 points

REWARDS:

REWARD LEVEL	POINTS	REWARD
1	115 points	\$75 in VISA Gift Cards
2	235 points	\$150 in VISA Gift Cards
3	355 points	\$300 VISA Gift Card
4	435 points	\$500 VISA Card

ADDITIONAL INFORMATION

REBATE FORMS AND RESOURCES

Detailed information on all rebates, along with many required forms and wiring diagrams, are available on Stearns Electric's website, stearnslectric.org/contractors.

MARKETING SUPPORT AND MATERIALS

Stearns Electric has one-page handouts for both commercial and industrial rebates and agricultural rebates available through the Cooperative. Help both your employees and customers better understand what qualifies.

The Cooperative also has a detailed handout to give to your customers letting them know that their project was submitted as a referral and that someone from Stearns Electric Association will be in touch with them directly.

ADVERTISING PROGRAM

Looking to do a special advertisement or promotion for energy-saving equipment that might qualify for a rebate? We can help! Our Contractor Advertising Program offers matching advertising funds, up to \$500 per contractor per year, while funds are available. Find more information at stearnslectric.org/contractors.

Please contact the communications department at communications@stearnslectric.org for additional copies of these marketing or supporting materials, or for more information on our advertising program.

STEARNS ELECTRIC ASSOCIATION

29643 Frontage Road | PO Box 816 | St. Joseph, MN 56374
(800) 962-0655 | stearnslectric.org